

▶ Enabling trust in a connected future ◀

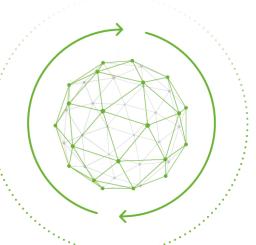
# Realising the Benefits of SGP.32



#### **About Trusted Connectivity Alliance**



Trusted Connectivity Alliance (TCA) is a global industry association, working to enable trust in a connected future.

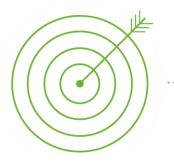


#### **VISION:**

To drive the sustained growth of a connected society through trusted connectivity which protects assets, end user privacy and networks.









**Market Monitoring** 

Specifications and Interoperability

Industry Engagement and Strategy

**Education** 

#### **Our Membership**



**Executive:** 











Full:















eSIM:





**Ordinary**:

**COMPRION** 





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#### **GSMA**



#### Saïd Gharout

Chair of the RSP Working Group, Trusted Connectivity Alliance & Head of Standards, Kigen

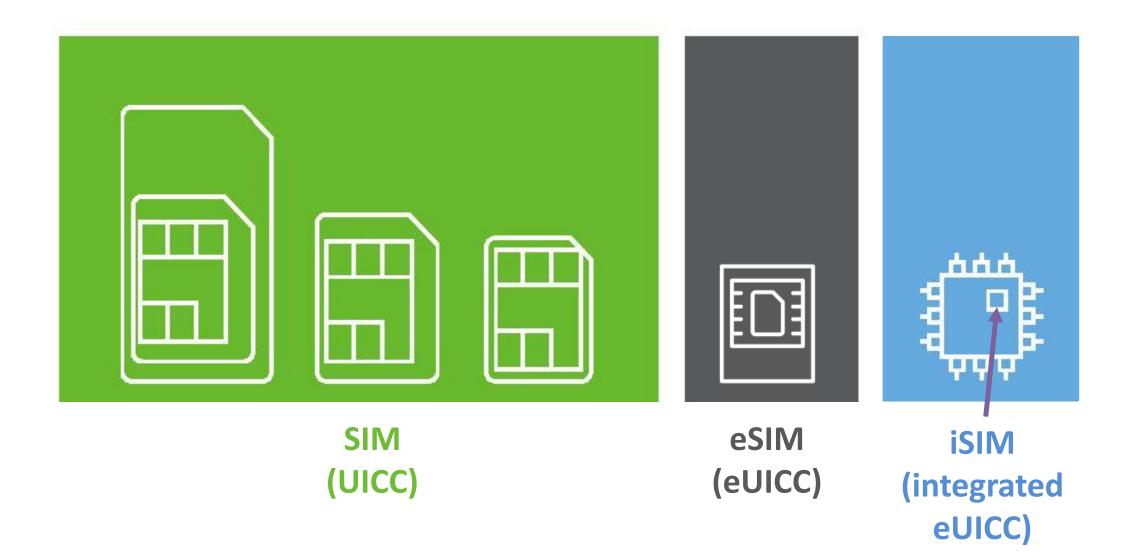


#### Gloria Trujillo González

eSIM Technical Director, GSMA



#### **eUICC Form Factors**



# Global Momentum for eSIM Technology is Growing

profile downloads\* more than doubled in 2023.

109% Increase YoY

Future growth is expected to be boosted by:











The deployment of M2M eSIM SM platforms also increased.



Looking ahead, global standardisation efforts will promote increased eSIM adoption across IoT verticals.





# Why Does the IoT Need a Dedicated eSIM Architecture?

New types of devices

**Integration complexity** 

Need for secure, reliable connectivity





### SGP.32 Specification: Two New Components



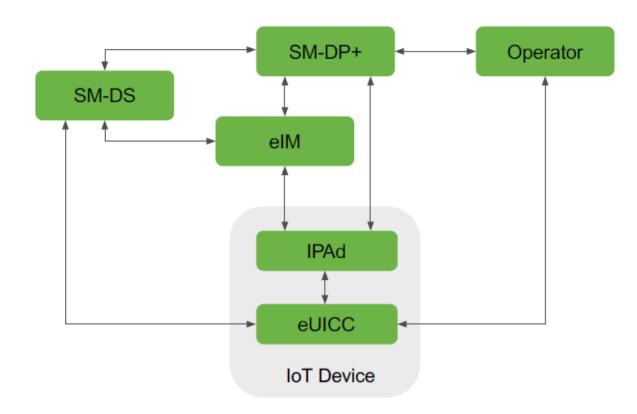
#### eSIM IoT remote Manager (eIM)

IoT Profile Assistant (IPA)



#### **SGP.32 Specification Overview**

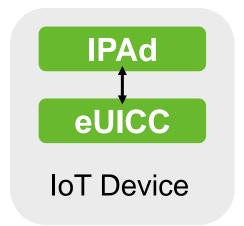
- Extends Consumer specification (SGP.22) and inherits M2M features (SGP.02).
- Suitable for IoT devices that use LPWAN and/or lack a user interface (UI).
- Introduction of elM for Profile Management and Profile Download.
- elM change standardised.
- Profile Download is either direct between the device and the SM-DP+, or Indirect via the elM.





#### IoT Profile Assistant (IPA) in the eUICC

- loT Profile Assistant could be in the device (IPAd) or in the eUICC (IPAe).
- It's possible for the device to activate IPAd or IPAe at any time.
- IPAd is suitable for high-end devices. Better interaction with device backend.
- IPAe is suitable for low-end devices. Better security and simplified deployment for device makers. All the IPA intelligence is implemented by the eUICC.









#### SGP.32 Features







Lightweight communication protocols



Emergency call / roll-back / fall-back



**Connectivity** parameters



**Security** 



#### **SGP.32** Benefits





#### **Integration Advantages for the Industry**



**Automotive** 



**Smart Metering** 



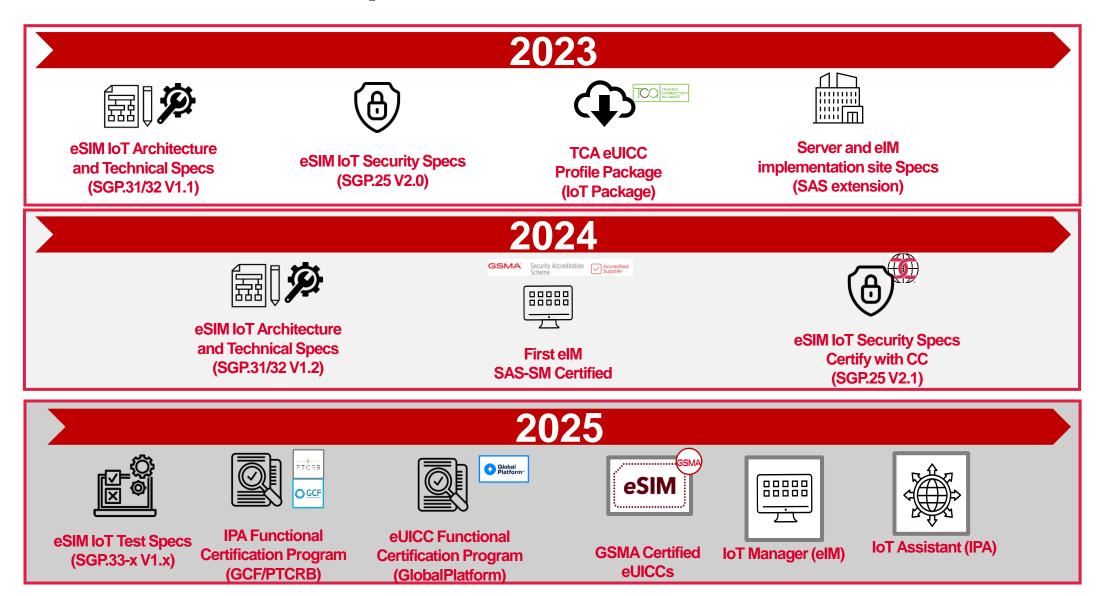
Logistics



## **SGP.32 Product Compliance**

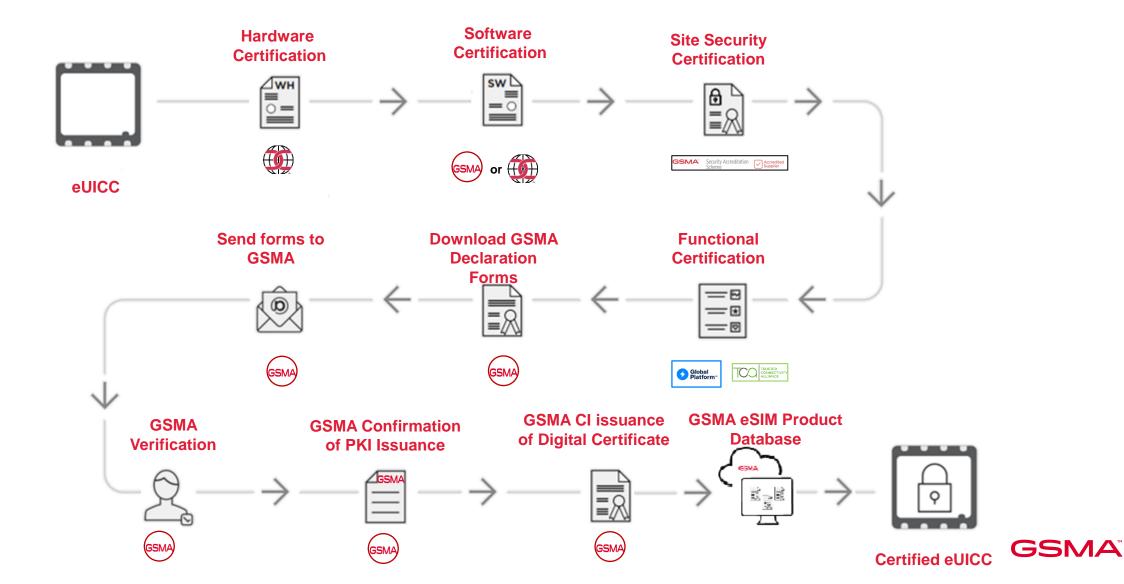
eSIM IoT - From Specifications To Product On The Market

#### eSIM IoT - From Specifications To Product On The Market





#### The eUICC IoT Certification Journey



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# TCA's Interoperable Profile Package Specification

Used in every eSIM (eUICC) deployed in the field.

Enables mobile operators to load interoperable connectivity profiles in an eSIM, regardless of the SIM vendor.

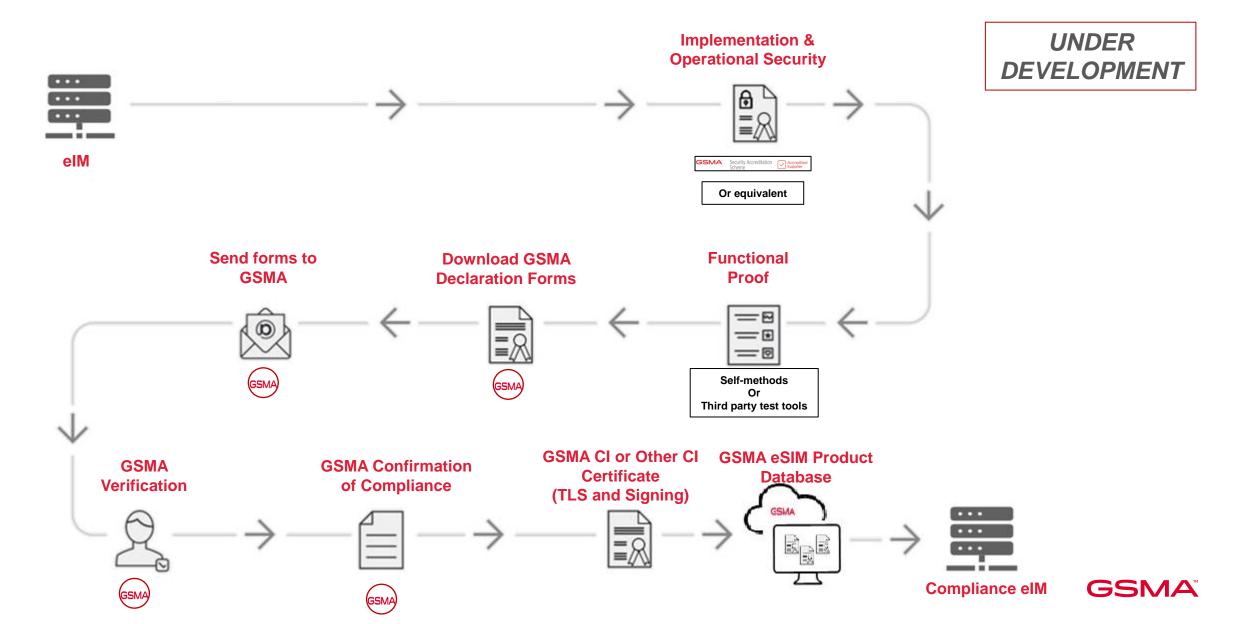
Addressing the challenge of remotely managing network constrained IoT devices.



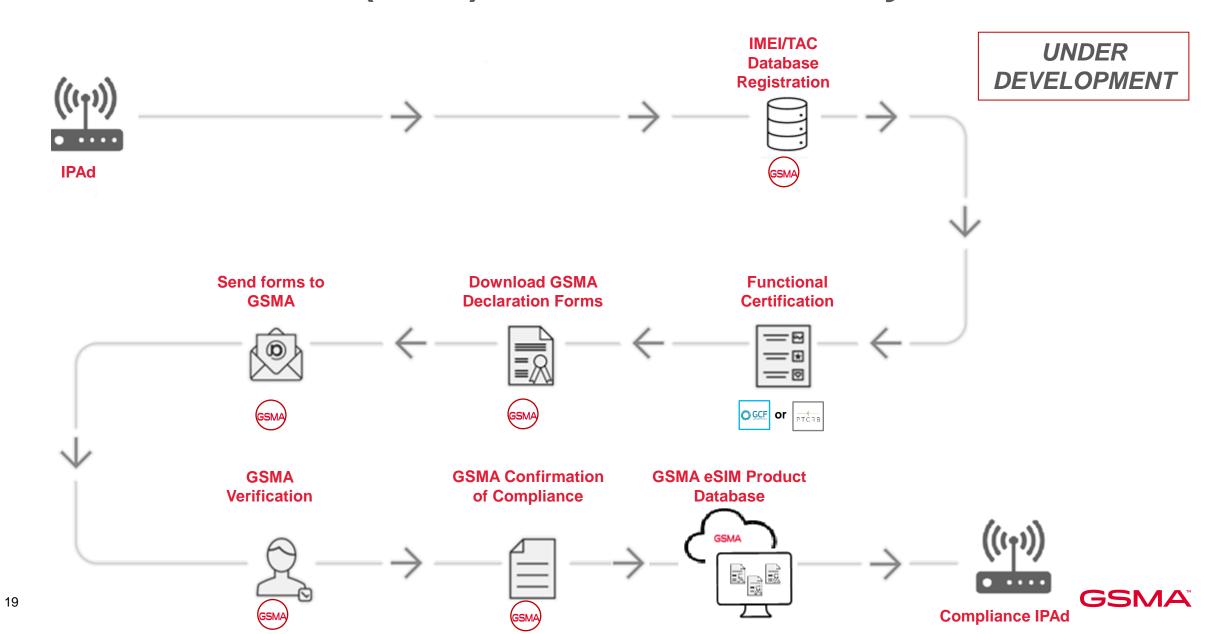
eUICC Profile Package: Interoperable Format Test Specification eUICC Profile Package: **Interoperable Format Technical Specification** Version 3.3.1

DOWNLOAD THE SPECIFICATIONS FROM THE TCA WEBSITE

#### The IoT Manager (elM) Certification Journey



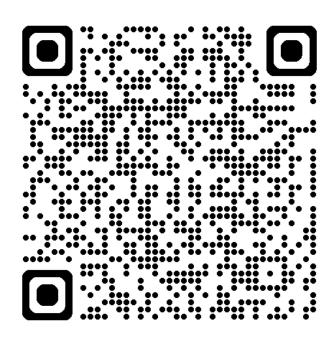
#### The IoT Assistant (IPAd) Certification Journey

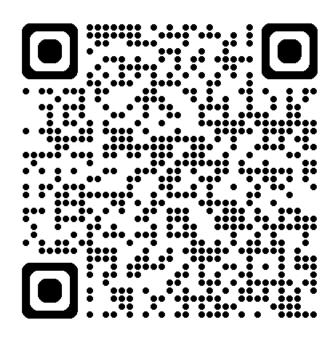


#### Discover More on GSMA eSIM Compliance

## eSIM Compliance Report

## eSIM Compliance Consumer Page





## eSIM IoT Expectations and Trends



#### eSIM is an important enabler of IoT deployments

But eSIM adoption is still low relative to its potential

#### SO FAR

#### **Automotive**

eSIM is already mainstream in connected vehicles

## **Beyond Automotive**

Single eSIM initiatives rather than sector-wide deployments

#### **NEW TRENDS SHOULD ACCELERATE ADOPTION**

- New eSIM specifications for IoT
- The arrival of new loT technologies such as 5G RedCap and satellite (e.g. satellite/cellular integration)
- Growing range of eSIM IoT devices and eSIM products/ solutions from SIM vendors (aiming for global capabilities and coverage)
- Growing rollout of private networks (an incremental use case)
- Growing emphasis on eSIM as a technology that can support the sustainability imperative



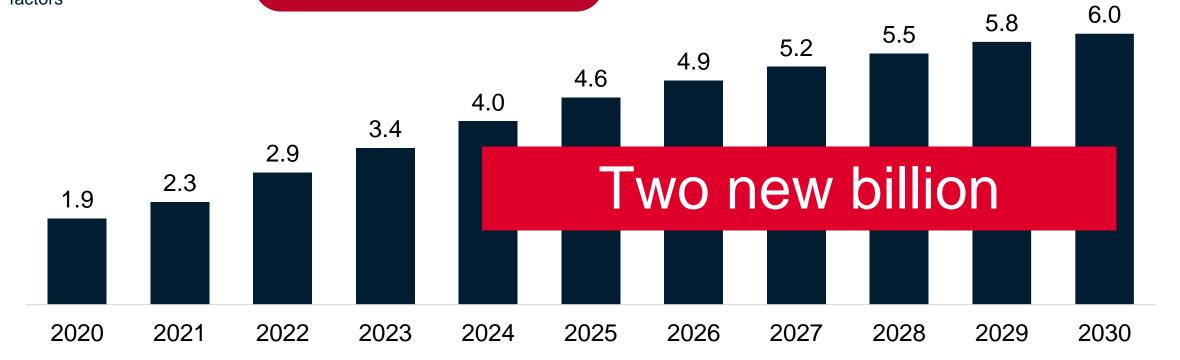
# The Potential for Growth is Significant: Scaling eSIM Within a Fast-Growing IoT Market

IoT cellular connections globally

Billion. Total, all SIM form factors

eSIM targeting a growing share of the market

China biggest market: 4.3 billion connections by 2030



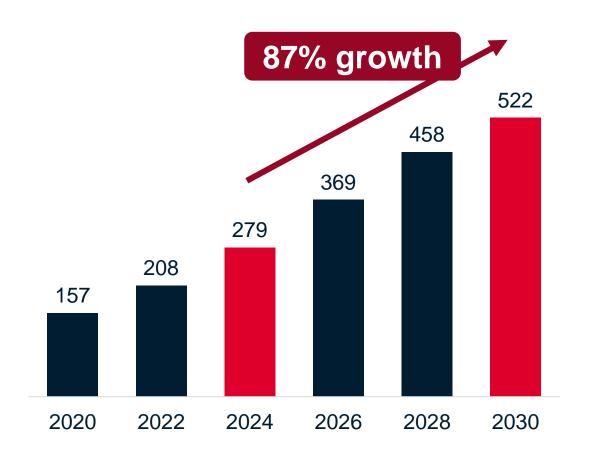
Intelligence

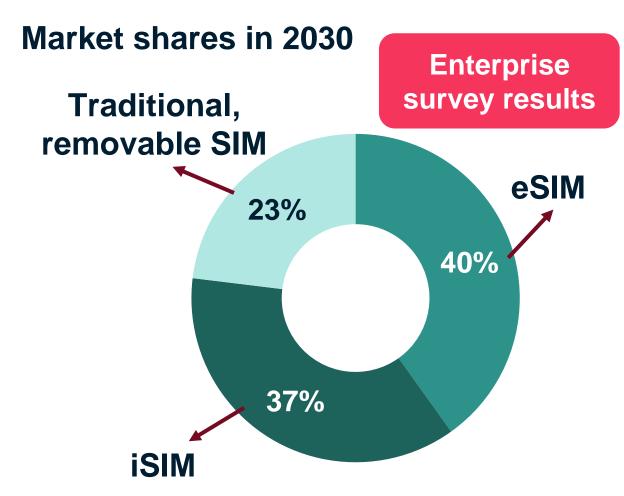
Source: GSMA Intelligence

# USA: One of the largest IoT markets in the world eSIM & iSIM capturing ~80% of the IoT market by 2030

#### IoT cellular connections in the USA

Million. Total, all SIM form factors







#### Discover GSMA Intelligence Content on eSIM

Subscription (full eSIM content)



Exclusive eSIM Bundle (selection of eSIM content)



info@gsmaintelligence.com

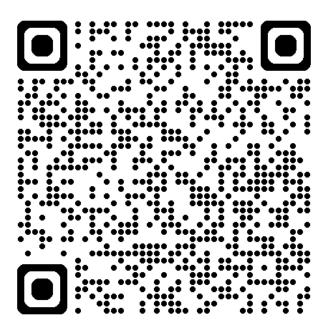


#### Discover More on GSMA eSIM Architectures

#### eSIM Architecture Video

# eSIM Architectures Guidelines











## Audience Q&A











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